



Ste. Michelle Wine Estates, located outside of Seattle, Washington, has a long and distinguished history that dates back to 1934. Wines under the Ste. Michelle label were first introduced in 1967, and since that time the company has expanded its vineyard holdings to nearly 3,000 acres in Washington, Oregon, and California. In addition to an impressive collection of domestic premium wine estates, brands, and partnerships.

## THESE ARE OUR BRAND STORIES



# STE MICHELLE

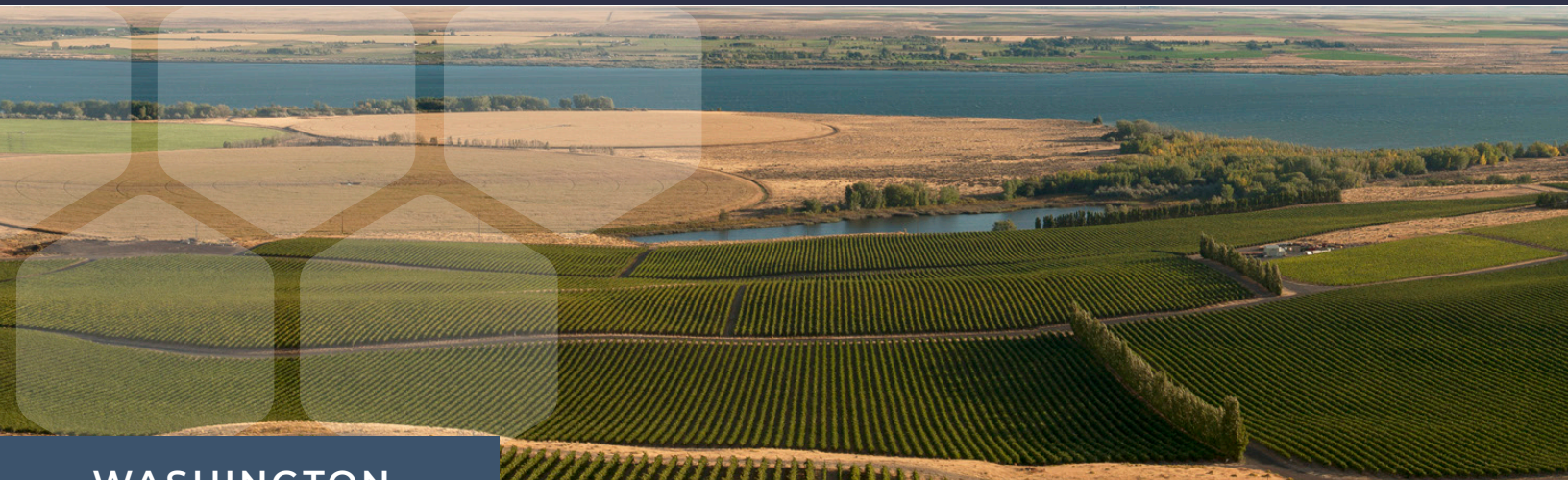
WINE ESTATES



# STE MICHELLE

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# BRAND STORIES



## WASHINGTON

### CHATEAU STE. MICHELLE

Chateau Ste. Michelle founded a wine region and we're not done blazing trails yet. We honor our 55-year legacy of making world-class Washington wine, while taking bold steps to building our future with 2,600 acres of sustainably-farmed estate vineyards, state-of-the art cellar technology and talented, passionate winemaking team led by head winemaker Katie Nelson, with 30-years of Washington winemaking experience. Chateau Ste. Michelle continually strives to delight wine drinkers with an array of wine styles and immersive winery experiences, while staying focused on crafting award-winning, flavorful wines that are the ultimate expressions of Washington state.

[ste-michelle.com](http://ste-michelle.com)

### COLUMBIA CREST

Founded in 1983, Columbia Crest has grown from a small winery in a relatively unknown wine region to one of the most significant wineries in the U.S. and a major force behind Washington state's emergence as a world-class wine region. In 2009, Wine Spectator magazine named the Columbia Crest 2005 Reserve Cabernet Sauvignon the No. 1 Wine in the World on its Top 100 list, the first time a wine from Washington state has received the ranking.

[columbiacrest.com](http://columbiacrest.com)

### 14 HANDS WINERY

14 Hands Winery is inspired by the untamed spirit of the wild horses that once freely roamed eastern Washington, measuring a modest fourteen hands in height (a "hand" equivalent to the width of one's palm). The loamy sand and gravel soils of the Columbia Valley require a strong and determined grapevine, and our vineyards revel this world-class terroir. With the fruit from these hardy vines, we handcraft big, fruit-forward reds and crisp, juicy whites. Like the untamed horses we honor with our name, our wild and wonderful wines pack a lot of character into each bottle.

[14Hands.com](http://14Hands.com)

### H3 WINES

H3 is inspired by the wild horses that used to roam the Horse Heaven Hills. Each wine is carefully cultivated to bring out the complex flavors of this rugged landscape. With 90% of our fruit coming from local, family-owned farms, our commitment to this unique part of the world runs deep. H3: Great Taste. Bottled.

[H3wines.com](http://H3wines.com) or follow us on Instagram at [@H3wines](https://www.instagram.com/H3wines).



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## WASHINGTON CONTINUED

### DOMAINE STE. MICHELLE

Domaine Ste. Michelle has been making classic sparkling wines from Washington state since 1974. Crafted in the traditional methodé champenoise, Domaine Ste. Michelle sparkling wines are elegant and refined and perfect for any occasion. Produced in three inviting styles, Brut, Brut Rosé, and Extra Dry, each varietal offers delicate aromas and crisp flavors beautifully balanced by refreshing natural acidity.

[michellesparkling.com](http://michellesparkling.com)

### EROICA

Launched in 1999, Eroica is a labor of love for two of the world's great Riesling producers. One from the Old World, Dr. Loosen estate of Germany, and the other from the New World, Chateau Ste. Michelle of Washington state. An intermingling of Old and New World philosophies and techniques enables the crafting an extraordinary Riesling from Washington grapes. Named for Beethoven's Third Symphony, Eroica reflects not only its variety and site, but also its heritage: bold and forward from its Washington roots, elegant and refined from German inspiration. Eroica wines include Eroica Riesling, Eroica Gold Riesling, Eroica XLC Riesling, Eroica Ice Wine, and Eroica Single Berry Select.

[eroicawine.com](http://eroicawine.com)

### COL SOLARE

Col Solare is the partnership between two influential wine producers who are recognized leaders in their respective regions: Tuscany's Marchesi Antinori and Washington state's Chateau Ste. Michelle. Col Solare, Italian for 'shining hill,' represents the first and most significant investment to date in Washington state by a European wine company with a winery and an estate vineyard located on Red Mountain. Col Solare's mission is to unite two unique viticultural and winemaking cultures to produce an ultra-luxury Cabernet Sauvignon.

[colsolare.com](http://colsolare.com)

### NORTHSTAR

Since its inaugural 1994 vintage, Walla Walla's Northstar Winery has produced exceptional, critically acclaimed Merlots from the very best grapes grown in the Walla Walla and Columbia Valleys. Heralded as one of Washington's leaders in producing high-quality Merlot, Northstar has led the renaissance of the varietal, acclaimed as the "number one source for good American Merlot" by The New York Times.

[northstarwinery.com](http://northstarwinery.com)

### SPRING VALLEY VINEYARD

Spring Valley Vineyard is situated 12 miles northeast of Walla Walla, spread amid the picturesque wheat fields of southeastern Washington with the Blue Mountains providing the backdrop. The initial block of Merlot was planted in 1993 on a south-southwest facing hillside. The vines follow the north-south slope of the hills in vertical rows, an orientation that, combined with the declination of the slope, allows the vines to take optimal advantage of air drainage, sunshine, and the reflective nature of the surrounding wheat fields. The names given to the wines are a tribute to the family members who have struggled and succeeded in farming the same land where Spring Valley Vineyard now flourishes.

[springvalleyvineyard.com](http://springvalleyvineyard.com)



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### WASHINGTON CONTINUED

#### INTRINSIC WINE CO.

INTRINSIC Wine Co. was created to help bridge the gap between the agricultural setting where wine grapes are grown and the urban setting where wine is enjoyed. The inspiration behind the INTRINSIC label came from urban culture and the similarities between street art and winemaking. Both are reflective of the environment around them and are collaborations between artist and landscape. Winemaker Juan Muñoz-Oca used this insight and married it with the incredible quality of tannins in Washington state grapes to push the traditional boundaries of Cabernet Sauvignon in the same way street art pushes boundaries of urban aesthetics. By extracting more from the grape skins, our winemaker believed he could impart more layers and depth to the wine. After years of experimentation and trial and error involving extreme extended maceration, INTRINSIC was born.

[intrinsicwineco.com](http://intrinsicwineco.com) or follow us on Instagram [@intrinsicwineco](https://www.instagram.com/intrinsicwineco).

#### LIQUID LIGHT

Liquid Light is a fresh take on wine from Washington state meant to illuminate opportunities to learn about both our world and ourselves, sparking a renewed sense of wonder and motivation to be the best “self” we can be.

Follow us on Instagram [@liquidlightwine](https://www.instagram.com/liquidlightwine) #LiquidLightWine

#### BORNE OF FIRE

Borne of Fire is a Cabernet Sauvignon and Chardonnay sourced from a remote area in eastern Washington known by locals as “The Burn,” named from legends of early settlers who set fire to the land year after year to replenish and rejuvenate the grasslands. Like a phoenix rising from the ashes, Borne of Fire has laid claim to this land that has been torn from within and smothered in flames. Where Earth’s torrid past has new meaning and where the grapes grow mighty to produce world-class wines. Borne of Fire is truly reflective of its unique environment that draws from its rich roots to deliver a history you can taste.

[elicit.wine/borneoffire](http://elicit.wine/borneoffire)





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## OREGON

### ERATH

Erath Winery, one of the pioneering wineries of Oregon's Willamette Valley, has played a major role in establishing Oregon's wine industry and cementing its reputation as a world-class wine region. Now in its fifth decade of winemaking, Erath continues to be one of the region's leading producers of Pinot Noir with wines that showcase the distinct character of their diverse vineyard sites as well as the widely sourced, flagship Erath Oregon Pinot Noir. [erath.com](http://erath.com)

### A TO Z WINeworks

Founded in 2002 by four Oregon industry veterans, A to Z Wineworks offers the highest quality wines for the greatest sustainable value. A to Z's commitment to excellence in winemaking is matched by a belief in fairness and sustainability in business as well as farming. Based in the Northern Willamette Valley, the winery sources grapes from the string of remarkable Western Oregon valleys resulting in award-winning wines that express the Essence of Oregon™. A to Z Oregon Pinot Noir has twice been named to Wine Spectator's Top 100 wines of the year; A to Z Oregon Pinot Gris is a perennial Best Buy; and A to Z Oregon Chardonnay is America's Best-Selling Oregon Chardonnay. In 2014, A to Z certified as a B Corp and has achieved Best for the World status every award year since. In 2021, A to Z became the first Oregon winery to join International Wineries for Climate Action (IWCA), committing to becoming Net Zero by 2050. [atozwineworks.com](http://atozwineworks.com)

### REX HILL

A legacy winery in Oregon's Willamette Valley, REX HILL has been making elegant Pinot Noir for 40 years. Today, REX HILL is a leading, boutique, luxury brand, offering special wines made with only the most careful attention to detail. The commitment to superior quality means year-round responsiveness to site, vintage and climate, farming with organic and Biodynamic principles, and careful hand-selection of only the best clusters at harvest. [rexhill.com](http://rexhill.com)



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## CALIFORNIA

### STAG'S LEAP WINE CELLARS

The story of Stag's Leap Wine Cellars is now legendary. Founded in 1970, the winery was thrust into the spotlight when a bottle of the 1973 Cabernet Sauvignon from the Stag's Leap Vineyard won the now-famous 1976 Paris Tasting, besting some of France's greatest wines. The historic tasting, which has become known as the Judgment of Paris, fundamentally transformed how California wines were viewed worldwide. And the stunning victory over renowned wines of Bordeaux launched Stag's Leap Wine Cellars into the ranks of the world's most noteworthy Cabernet Sauvignon producers. Over the years, the wines of Stag's Leap Wine Cellars have become some of the most highly regarded and collected wines worldwide. [stagsleapwinecellars.com](http://stagsleapwinecellars.com)

### PATZ & HALL

Founded in 1988, Patz & Hall has become one of California's most highly regarded wineries crafting Chardonnay and Pinot Noir that authentically reflect California's greatest vineyards. In Patz & Hall's state-of-the-art, purpose-built winery in Sonoma, both traditional and cutting-edge techniques are applied, including use of unique, custom-made French oak barrels. To reveal the distinct identity of the legendary sites it works with, Patz & Hall applies a consistent winemaking approach that has been refined to underscore the finesse, depth and complexity of each vineyard. Located in the Sonoma Coast, Carneros, Russian River Valley, Mendocino County and Santa Lucia Highlands, these vineyards span California's finest winegrowing regions. [patzhall.com](http://patzhall.com)

### CONN CREEK

Founded in 1973 and located on Napa Valley's famed Silverado Trail, Conn Creek is a boutique winery focusing on Cabernet Sauvignon and Bordeaux-style wines that has built its reputation on blending expertise. Today the winery sources grapes from nearly all of Napa Valley's diverse sub-appellations, providing winemaker Elizabeth DeLouise-Gant with an unparalleled palette from which to blend each wine and vintage. It's an approach that captures "the best of Napa Valley." [conncreek.com](http://conncreek.com)

### ANTICA NAPA VALLEY

Antica is named for "ANTInori California" and the estate fulfills the Antinori family's longstanding desire to produce wines with personality and style in the Napa Valley. The family's winegrowing philosophy – to produce wines with passion, patience and perseverance – is expressed fully at Antica Napa Valley. The 1200-acre estate is located high in the eastern mountains of the Napa Valley. The winery produces estate grown Napa Valley Chardonnay and Cabernet Sauvignon. [Anticanapavalley.com](http://Anticanapavalley.com)





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ITALY

## MARCHESI ANTINORI

The Antinori Family history is a narrative about devotion to winemaking that is woven through 637 years and 26 generations and stretches from the family's legendary vineyards in Tuscany and Umbria to their family estate, Antica Napa Valley, in California and their joint-ventures in Washington state with Col Solare and in California with Stag's Leap Wine Cellars. The Antinori reputation has grown throughout the centuries by making innovative and sometimes courageous choices, always with unwavering respect for the land and for tradition. As Marchese Piero often says, "ancient roots play an important role in our philosophy, but they have never held back our spirit of innovation."

[antinori.it](http://antinori.it)

## PRUNOTTO

The rich history of the Prunotto estate dates back to 1904, when the wine growers' cooperative "Ai vini delle Langhe" was established in the council chamber of Serralunga. One of the founding members, Alfredo Prunotto, led the first harvest in 1905 and eventually came to own the winery, making it one of the oldest in the area. Prunotto is also the original winery to produce Cru wines in Piedmont as the first in the region to select, vinify and label single vineyards. Today Prunotto continues to take a leadership position in the development of Piedmont wines and Barolo in particular.

[prunotto.it](http://prunotto.it)

## TORMARESCA

Named for the region's ancient seaside towers overlooking the Adriatic Sea, Tormaresca adds a fresh dimension to Italy's world-class wine landscape. Tormaresca leads Puglia's modern renaissance by combining classic winemaking with the latest viticulture and sustainability techniques to create exceptional wines. All Tormaresca wines are crafted with 100% estate-grown fruit.

[tormaresca.it](http://tormaresca.it)

## SANTA CRISTINA

Santa Cristina was first introduced in 1946 and over time has become a benchmark for quality in Italian winemaking. Each bottle is the result of meticulous care in the vineyards, followed by a careful selection of only the finest fruit. Weaving deep historic roots in Tuscany with a constant commitment to quality, Santa Cristina wines combine Italian soul with modern vitality and flavor, resulting in extremely versatile wines, perfect for everyday enjoyment. They fulfill a vision of creating wines that achieve a balance of maximum quality and exceptional value, characterized by consistency from vintage to vintage.

[Santacristina.wine](http://Santacristina.wine)



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### ITALY CONTINUED

#### LA BRACCESCA

The Antinori family purchased the La Braccasca Estate in 1990. The estate covers more than 900 acres of land that once comprised the estate of the noble Bracci family, who gave the winery both its name and its coat of arms: an armour-clad arm holding a sword. The estate straddles the border between Montepulciano, known for its prestigious Vino Nobile wines, and Cortona, famous for its Etruscan origins, medieval architecture and emerging reputation for producing fine Syrah.

[antinori.it](http://antinori.it)

#### COL DE' SALICI

Col de' Salici was founded in 1997 by entrepreneur Giancarlo Notari and his son, winemaker Saverio Notari, in partnership with longtime friend Marchese Piero Antinori. While Prosecco did not enjoy the popularity it does today, Giancarlo was able to see in it the modern, informal, light-hearted Italian drinking style that everyone now loves and enjoys. Col de' Salici operates as a small, boutique-style estate winery producing high quality, artisanal Prosecco from the very best vineyards in the Valdobbiadene region.

[compagniadelvino.com](http://compagniadelvino.com)





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## CHILE

### HARAS DE PIRQUE

Nestled in the Chilean foothills of the Andes just south of Santiago, the Haras estate is a stunning showcase for founder Eduardo A. Matte's twin passions: winemaking and thoroughbred horses, for which he is recognized around the world as Chile's top breeder. The unique horseshoe-shaped winery is situated between 362 vineyard acres and 900 acres used for rearing and breeding horses.

[harasdepirque.com](http://harasdepirque.com)



## FRANCE

### CHAMPAGNE NICOLAS FEUILLATTE

Founded just 46 years ago, Nicolas Feuillatte is one of the Champagne region's most forward-thinking producers. Its fresh approach has paid off with unparalleled critical acclaim, making it the #1 selling Champagne brand in France today. Owned by a collective of the Champagne region's most esteemed growers, Nicolas Feuillatte strikes an ideal balance between tradition and innovation – expressing a unique style typical of a grower Champagne, while achieving unparalleled quality and consistency through state-of-the-art vineyard management and winemaking technology. Nicolas Feuillatte's portfolio offers a wide range of Champagne styles, from the intriguing Brut Réserve Exclusive to the artfully packaged and expertly crafted, Palmes d'Or. Each expression benefits from the producer's quality-obsessed mindset, exceeding expectations at every tier.

[nicolas-feuillatte.com](http://nicolas-feuillatte.com)